

TERMS OF REFERENCE

INDIVIDUAL CONSULTANCY - SUPPORT THE ASSESSMENT AND DEVELOPMENT OF A FUNDRAISING STUDY PLAN FOR THE RANGELANDS INITIATIVE WITH SPECIAL FOCUS ON CLIMATE FINANCE FUNDING AND PHILANTHROPIC OPPORTUNITY

1. Organizational Context

The Rangelands Initiative has evolved since 2012 and initially known as (The Global Rangelands Initiative Programme) stemming from a learning event of over 30 participants from across Africa, Europe, Latin America and Asia. The programme facilitates learning between and amongst members of CSOs primarily ILC members and provide technical support to government and other actors who are working to make rangelands more tenure secure.

In January 2021 the non-profit organisation Inland – Campo Adentro based in Spain and in charge of the coordination of the European Shepherds Network assumed the global coordination of the Rangelands Initiative. The period started with an adaptation of the existing Strategy Plan and Terms Of Reference (as defined in the previous period, where ILRI was in charge of coordinating the Rangelands Initiative) to the current context in which priority is given to highlighting the importance of pastoralist communities in rangelands management and conservation. This people-centered focus will guide the majority of the work being carried out by Inland-ESN. During this initial period, apart from establishing common ground with our partners and ILC, the lead facilitating organization further defined the strategic goal and refined its operating model to achieve the objectives.

In November 2019, during a stock-taking meeting, partners reflected on the GRI achievements since 2012 to assess the foundations and comparative advantage it should build on looking at the next strategic cycle. It was also proposed to apply for a GEF grant in order to make the Rangelands Initiative more sustainable, initiated with ICARDA, IUCN, IFAD and other partners.

The main recommendations included:

- The **Rangelands Initiative-global**, is sufficiently different from other sister platforms and ongoing initiatives pursue opportunities that contribute to improving land tenure and governance on rangelands.

GRI key strength and comparative advantage comes from our international and local network, including through the regional **RIs**, which in turn create a strong and credible voice for legitimate advocacy and evidence based policy dialogue.

- The **RI-global** has three main areas of focus:

1. strengthening the network and partnerships between the **RI-global** partners both horizontally across the platform, and vertically between global and regional/national **RI** partners
2. documenting and sharing experiences and knowledge between members and others to build the capacity of these stakeholders to engage in rangelands
3. Being a group organised, well focused and diverse gives strength to influence others globally.

- The **RI-global** contributes to a number of **ILC**'s Commitments.

- At the same time the **RI-global** contributes to the implementation of the **FAO**'s VGGT Technical Guide on Improving Governance of Pastoral Lands generally, as well as the **RI** partners contributing more specifically through training and other activities.

2. Objective

RI is seeking a CONSULTANT to provide support to assess the potential of global / regional RI to apply to access climate philanthropic finance. Subsequently and based on this initial assessment, to develop a pipeline of concept proposals targeting various donors.

The consultant will work with multiple stakeholders to achieve the tasks set out and will work closely under the direct supervision of the RI-global and regional coordinators, as well as other ILC team members.

3. Scope of the work

The consultant will carry out the following tasks:

1. Initial general overview of funding options, including **GEF**, development finance institutions, regional banks, bilateral donors, foundations with an interest in land-pastoralism;

2. The consultant should start drafting concept note together with the **regional focal points** to serve as basis for engaging relevant donors and to reach out to the most promising funding windows;
3. A general overview of funding options should be delivered as a final report;
4. A pipeline of concept proposals is developed targeting various donors.

Due to the ongoing COVID pandemic it is likely that the bulk of the work will have to be conducted remotely.

4. Expected Outputs/ deliverables

The following lists the overall responsibilities and deliverables that will be expected from the consultant.

- A. Define and submit a work plan for the project development phase in consultation with the **regional focal points**;
- B. Ensure that project development is participatory, gender-responsive and based on extensive **RI-members** engagements;
- C. Verify and ensure that all project components are technically sound and cost effective.
- D. Develop a note on how GRI priorities can help deliver the transformational objectives as defined by each donor, including tools, practices, and resources that can be deployed.
- E. Preparatory: short concept note proposal and/or Project Identification Form (PIF) covering RI GLOBAL-LOCAL continuum with regional inputs from the **focal points**, Initial Coordination of the **regional focal points** together with the **RI-members**:
 - Collate and present information on the baseline/situational analysis for the full project proposal. This will include a precise definition of the baseline project, activities, budgets, goals and co-financing links to GEF outcomes in order to make the incremental argument for GEF investment and other climate philanthropic finance;
 - Oversee and coordinate the design of appropriate project knowledge management plan, ensuring appropriate linkages to existing mechanisms and knowledge sharing in project rangelands, at the regional and global levels (i.e. RI coordination and knowledge exchange with **RI-members**);
- F. Lead and oversee to the Gender, **regional focal points** and **RI-members** engagement, towards the preparation of the gender analysis and ensure its

findings are meaningfully integrated into the project's strategy, theory of change and results framework;

- G. Study of other potential funding possibilities for the RI Global with emphasis in EMENA and Central Asia Regions.
- H. Validation Virtual Workshop:
 - Lead the validation workshop to present, discuss and validate the final draft;
 - Oversee all necessary revisions that arise during the workshop; and
 - Ensure completion of Validation Workshop Report.
- I. Final Deliverables:
 - Study report of funding possibilities and assessment of initiating a potential GEF application process and access climate philanthropic finance;
 - Timely submission of the finalized proposal;
 - All documentation from GEF drafting process, application for other sources of funding (including technical reports, meeting minutes, etc.) and if suitable Validation Workshop Report are shared with RI.

5. Required skills and experience

- Technical expertise in land rights, ideally with an understanding of pastoralist and rangelands issues, with special attention to youth and gender issues;
- A minimum of 5 years of working experience implementing projects in the sector of development;
- Strong ability to translate complex analysis into effective proposals;
- Master's Degree or higher in a relevant field, such as biodiversity and/or nature conservation, sustainable land management, environmental policy, and management;
- Demonstrated leadership, facilitation, and coordination skills, with ability to manage technical teams, engage with stakeholders, design participatory processes, and form strategic partnerships and alliances;
- Demonstrated understanding of the GEF rationale and procedures, and demonstrated experience in formulation of GEF-funded project proposals, using the logical framework and the results-based management approaches;
- Excellent written and oral communication skills in English is required;
- Ability to deliver results, while remaining flexible and adaptive in light of challenging circumstances due to the evolving COVID-19 situation.

6. Evaluation method

Mid term evaluation halfway to the presentation of the project for the application, based work breakdown structure and work plan for the project development phase and based on the data gathered from the conversations with the regional coordinators.

7. Duration of assignment and timeline

From December 2021 to February 2021

| Timeline | Outputs |
|----------|---|
| December | Initial general overview of funding options, including GEF |
| January | Submit work plan for the project development phase in consultation with the regional focal points |
| January | A pipeline of concept proposals is developed targeting various donors |
| February | Validation virtual workshop |
| February | Project Identification Form (PIF) for GEF |
| February | Final Deliverables |

8. Remuneration

Payment for this consultancy shall be made on a lump sum basis.

- 20% upon submission of report on funding options and work plan (2,000 USD)
- 30% upon submission of concept proposals and Validation virtual workshop report (3,000 USD)
- 50% upon submission of Project Identification Form (PIF) for GEF and final deliverance (5,000 USD)

9. Submission requirements

Consultancy CV and letter of intent should be sent via email to coordination@rangelandsinitiative.org clearly stating the title of consultancy applied for. Any proposals received after this date/time will not be accepted.