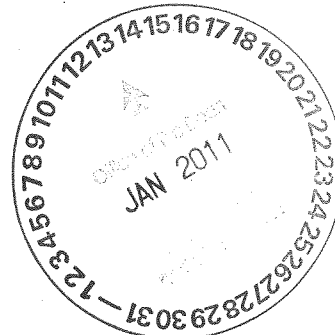




January 11, 2011

Dean Eugene G. Sander, Ph.D.
College of Agriculture and Life Science
The University of Arizona
Post Office Box 210036
Tucson, Arizona 85721-0036



Dear Dean Eugene G. Sander, Ph.D.,

I am enclosing a description of Tanimura & Antle's 2011 Internship Program. We have multiple programs available for your students. All programs are paid internships and are available to students with junior or senior status. Tanimura & Antle internships are available year round and the timing has been designed to accommodate students on either the quarter or semester system. History has shown us those students who participate in fall and winter internships tend to have a better learning experience and better success in finding employment upon graduation.

My wife, Tonya, and I have planed to be on campus on March 22 & 23 for the UA Spring Career Days to participating in the job fair. Please ask any students interested to visit with us then.

If your school has a specific Ag Career/Internship day, we would very much like to participate in it.

Sincerely,
TANIMURA & ANTLE

Rick Antle
President & CEO

Enclosures: Tanimura & Antle's 2011 Internship Program
Internship Job Descriptions

Tanimura & Antle

College Level Internship Program

Tanimura & Antle is an industry leader whose commitment to premium quality produce has remained strong since its formation in 1982. The Tanimura & Antle families combined more than 50 years of experience and knowledge to establish a produce company unrivaled in its quality products, innovation and dedication to growers, customers, consumers and employees. Today, as one of the largest independent lettuce growers in the United States, Tanimura & Antle farms more than 35,000 acres of rich, fertile farmland and ships a full line of premium fresh produce products throughout North America, Europe and Asia.

The Tanimura & Antle Internship Program has a long history of providing junior and senior level college students the opportunity to continue their agricultural education in a real world environment. Many of the past Tanimura & Antle interns have gone onto management careers with Tanimura & Antle or other companies within the agricultural industry.

The Tanimura & Antle Internship Program is a paid internship and interns are expected to have the basic skills required for the internship that they are applying. Internships are available year round and the timing and duration of internships has been created to facilitate students on either quarterly or semester calendars.

Students interested in an internship with Tanimura & Antle should send an email to internship@taproduce.com with a cover sheet explaining which internship they are seeking with a cover letter and resume that explains their field of study, career goals, grade ranking and why they feel they are qualified for the internship they are requesting. Tanimura & Antle will contact qualified applicants for onsite interviews at our Salinas, California headquarters.

To learn more about Tanimura & Antle, please visit our website at www.taproduce.com.



Tanimura & Antle

2011 Internship Program

TITLE: Production Ag
LOCATION: Yuma, Arizona
DATE OF OPENING: Fall 2011 (Sept-Dec)

Brief Review of Responsibilities:

Assist the production department in achieving the highest quality product by performing but not limited to the following:

- Stand counts in key crops
- Vegetable tissue sampling for nutritional content
- Soil and water sampling
- Support planting and transplant operations
- Support spray department
- Utilize GPS (Global Positioning System) technology to collect coordinates data for the preparation of agricultural maps
- Perform special investigations to determine way to improve operational efficiencies and profitability

Requirements for the Position:

- Excellent written and oral communication skills, including promotional and creative writing
- Organization and project management skills to meet identified deadlines
- High school diploma and currently a junior or senior college level student
- Computer literacy in Microsoft Word, Excel, PowerPoint
- Able to troubleshoot, problem-solve and goal directed
- Must be hands-on and will to work in field conditions

To apply for this position, please email
internships@taproduce.com
For additional information, please visit our website
www.taproduce.com

EOE M/F/V/D

Tanimura & Antle

2011 Internship Program

TITLE: Quality Control/Food Safety Intern

LOCATION: Salinas, California

DATE OF OPENING: Summer 2011 (June-Sept)

Brief Review of Responsibilities:

- Conduct food safety related harvest crews and GAP audits.
- Review daily microbiology and GAP data and file in designated storage areas.
- Input daily field sheets and perform quality checks on produce that is shipped through Tanimura & Antle cooling Operations
- Write daily quality reports

Requirements for the Position:

- Excellent written and oral communication skills, including promotional and creative writing
- Organization and project management skills to meet identified deadlines
- High school diploma and currently a junior or senior college level student
- Computer literacy in Microsoft Word, Excel, PowerPoint
- Able to troubleshoot, problem-solve and goal directed
- Must be hands-on and willing to work in the field conditions
- Must be able to multi task and prioritize daily work load

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EOE M/F/V/D

Tanimura & Antle

2011 Internship Program

TITLE: Sales Product Manager Assistant

LOCATION: Salinas, California

DATE OF OPENING: Winter/Spring 2011 (Jan-June)
Summer 2011 (June-Sept)
Fall 2011 (Sept-Dec)

Brief Review of Responsibilities:

- Support Product Management team coordinating product forecasts with Sales needs
- Reconciliation of Harvest estimate with Actual Cooler receipt
- Communicate Sales needs to respective field managers
- Update Harvest estimates and Add Sales as needed

Requirements for the Position:

- Excellent written and oral communication skills, including promotional and creative writing
- Organization and project management skills to meet identified deadlines
- High school diploma and currently a junior or senior college level student
- Computer literacy in Microsoft Word, Excel, PowerPoint
- Able to troubleshoot, problem-solve and prioritize
- Database experience in helpful but not necessary

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EOE M/F/V/D

Tanimura & Antle

2011 Internship Program

TITLE: Vender Managed Sales Assistant

LOCATION: Salinas, California

DATE OF OPENING: Winter/Spring 2011 (Jan-June)
Fall 2011 (Sept-Dec)

Brief Review of Responsibilities:

- Support VM Team with order entry, revisions & passing reviews
- Assist VM Team with coordinating transportation & logistics
- Create and analyze sales reports & identify trends (training provided)

Requirements for the Position:

- High school diploma and currently a junior or senior college level student.
- Ability to analyze numbers and make sound judgments based on the information available.
- High level of inter-personal skills and the ability to work well with many different people.
- Able to work in a stressful, high pressure environment, and disciplined enough to focus on long-term training and development during down-time.
- Able to troubleshoot, problem-solve and prioritize.
- Computer literacy and proficient in Excel. Database experience is helpful, but not necessary.

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EOE M/F/V/D

Tanimura & Antle

2011 Internship Program

TITLE: FOB Sales Assistant

LOCATION: Salinas, California

DATE OF OPENING: Winter/Spring 2011 (Jan-June)
Summer 2011 (June-Sept)
Fall 2011 (Sept-Dec)

Brief Review of Responsibilities:

- Assist Sales with order entry and confirmation
- Coordinate telephone communications within Sales group
- Manage Sales documentation process

Requirements for the Position:

- Excellent written and oral communication skills, including promotional and creative writing
- Organization and project management skills to meet identified deadlines
- High school diploma and currently a junior or senior college level student
- Computer literacy in Microsoft Word, Excel, PowerPoint and
- Able to troubleshoot, problem-solve and prioritize
- Database experience is helpful but not necessary

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EOE M/F/V/D

Tanimura & Antle

2011 Internship Program

TITLE: Hydroponics and green house internship

LOCATION: Livingston, Tennessee

DATE OF OPENING: Summer 2011 (June-Sept)

Brief Review of Responsibilities:

- Conduct daily checks on EC, pH, temperature and crop quality in hydroponics lettuce pools.
- Conduct daily checks on green house environment settings and take corrective actions if needed.
- Assist the growers in fertilizer applications.
- Support harvest, packaging and post harvest area supervision
- Write daily production and quality reports

Requirements for the Position:

- Excellent written and oral communication skills, including promotional and creative writing
- Organization and project management skills to meet identified deadlines
- High school diploma and currently a junior or senior college level student
- Computer literacy in Microsoft Word, Excel, PowerPoint
- Able to troubleshoot, problem-solve and goal directed
- Must be hands-on and willing to work in the green house environment.
- Must be able to multi task and prioritize daily work load

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EOE M/F/V/D

Tanimura & Antle

2011 Internship Program

TITLE: Marketing Intern

LOCATION: Salinas, California

DATE OF OPENING: Winter/Spring 2011 (Jan-June)
Summer 2011 (June-Sept)
Fall 2011 (Sept-Dec)

Brief Review of Responsibilities:

Assist Marketing Project Managers in implementation and management of marketing projects to include but not limited to the following:

- Assist in updating and development of sales tools and communication materials.
- Organize Marketing assets to include photography, packaging, collateral material, PR and advertising records, mailing lists, etc.
- Facilitate social media presence and implement scheduled website updates.
- Other duties as assigned.

Requirements for the Position:

- Excellent written and oral communication skills, including promotional and creative writing
- Proficient use of Social Media for marketing purposes
- Organization and project management skills to meet identified deadlines
- High school diploma and currently a junior or senior college level student
- Computer literacy in Microsoft Word, Excel, PowerPoint and Publisher
- Adobe Photoshop/Illustrator experience desired
- Able to troubleshoot, problem-solve and goal directed

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Tanimura & Antle

2011 Internship Program

TITLE: Production Ag (2 Positions)

LOCATION: Salinas, California

DATE OF OPENING: Summer 2011 (June-Sept)

Brief Review of Responsibilities:

Assist the production department in achieving the highest quality product by performing but not limited to the following:

- Stand counts in key crops
- Vegetable tissue sampling for nutritional content
- Soil and water sampling
- Support planting and transplant operations
- Support spray department
- Utilize GPS (Global Positioning System) technology to collect coordinates data for the preparation of agricultural maps
- Perform special investigations to determine way to improve operational efficiencies and profitability

Requirements for the Position:

- Excellent written and oral communication skills, including promotional and creative writing
- Organization and project management skills to meet identified deadlines
- High school diploma and currently a junior or senior college level student
- Computer literacy in Microsoft Word, Excel, PowerPoint
- Able to troubleshoot, problem-solve and goal directed
- Must be hands-on and will to work in field conditions

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