



Start Smart Series

Fall 2021

In this two part series, learn how to:

- ♦ Conduct objective market research to benchmark target salary and benefits
- ♦ Identify and articulate your personal value
- ♦ Develop an arsenal of responses and strategies to use when negotiating

Schedule

Understanding the Gender Pay Gap and Establishing Your Salary Goals

Learn fundamentals for successfully benchmarking your salary and achieving your salary goals.

October 20, 12 PM to 1 PM Mountain Standard Time

Making the Most of Your Interview and Negotiating Effectively

With attention to the gender pay gap, this workshop will focus on negotiation practices and strategies attendees can use to negotiate their salary and benefits package successfully.

November 3, 12 PM to 1:30 PM Mountain Standard Time

This series is free to attend and open to the public. Virtual and in-person attendance options available.

Learn more and register to attend at

<http://bit.ly/startsmart-uarizona>.



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