



Fall 2025 (FY26) and Beyond | Merit Aid Reduction Options

Background Information

- The models are conservative and built with limited application growth and significantly lower yield, due to:
 - *Market influences and an increasingly competitive landscape.* Many students are getting awards similar (or greater) to our current structure. Some institutions also include financial incentives around housing and/or meal plans.
 - *Declining demographics.*
 - *Reputation* issues from current negative media coverage.
 - *Out-of-State High School Counselors* are less likely to recommend application/enrollment to institutions with lower merit aid offers and increased cost of attendance.
- The models utilize the planned tuition increase for AY24-25 (3% for non-residents and 2.5% for residents). As tuition goes up for AY25-26, NTR will also increase.
- The models show a slight decrease in resident merit aid and large decreases for the top GPA bands for non-residents.
- International merit aid is not yet included in the models. Changes will increase NTR.
- If test scores are incorporated, a larger review related to diversity of the class will be critical prior to final decision.
- All models result in lower academic quality, based on core GPA, and a smaller incoming class overall.
- Out-of-State High School Counselor Advisory Board members recommend Option One.
- The models project our best estimate/guess based on the information available at this time.
- Models can be altered.

Summary of Projections

Option	Expected Change in Enrollment*	Approximate Additional NTR**
1	-1,304	+\$13M/cohort
2	-1,285	+\$12M/cohort
3	-1,118	+\$14M/cohort

*Main campus, domestic students only. Residency and academic quality changes noted in models.

**Estimate \$10M to be even more conservative given the uncertainty included in the Background.

Additional Options to Reduce Merit Aid Allocation

- Reduce or eliminate National Scholars Awards
 - \$2M/year estimated, if reduced or \$3-4M/year estimated, if eliminated
 - Growth is expected in all categories.
 - Quick look at first-year retention for Fall 2022 Scholars:
 - National Merit Finalists = 95% (75)
 - National Merit African American Scholars = 90% (24) **new in 2022 & growing**
 - National Merit Hispanic Scholars = 97% (105)
 - National Merit Indigenous Scholars = 100% (1) **new in 2022 & growing**
 - National Merit Rural/Small Town Scholars = 95% (21) **new in 2022 & growing**
 - **New for 2023: First Generation Scholars. Large numbers expected**
- Reduce or eliminate IB “top up” Award
 - \$750,000/year estimated, if eliminated
- Return to pre-pandemic merit aid renewal criteria
 - \$1-\$1.5M/year estimated
 - Will impact retention



Option One

New scholarship grid with changes from AY24-25:

CURRENT: Fall 2024 First-Year, Domestic, Undergraduate Merit Awards		
Core GPA Range	Resident Awards	Non-Resident Awards
4.00	\$12,500	\$32,000
3.90-3.999	\$10,000	\$30,000
3.75-3.899	\$8,000	\$20,000
3.50-3.749	\$5,000	\$12,500
3.25-3.499	\$3,000	\$7,500
3.00-3.249	\$2,000	\$2,500
2.75-2.999	\$750	\$1,000

OPTION 1: Fall 2025 First-Year, Domestic, Undergraduate Merit Awards		
Core GPA Range	Resident Awards	Non-Resident Awards
4.00	\$11,000	\$20,000
3.90-3.999	\$8,000	\$18,000
3.75-3.899	\$8,000	\$16,000
3.50-3.749	\$5,000	\$12,500
3.25-3.499	\$3,000	\$7,500
3.00-3.249	\$2,000	\$4,000
2.75-2.999	\$750	\$1,000

Main Campus Enrollment and NTR Details*

AY23-24 (FY24) cohort actuals

Proposal	Residency	Admitted	Enrolled	Tuition	Aid	NTR	NTR per Student	Discount Rate
AY23-24	Non-Resident	29,458	3,549	\$139,617,660	\$51,967,250	\$87,650,410	\$24,697	37.22%
AY23-24	Resident	12,645	4,848	\$57,550,608	\$30,724,500	\$26,826,108	\$5,533	53.39%
AY23-24	Total	42,103	8,397	\$197,168,268	\$82,691,750	\$114,476,518	\$13,633	41.94%

Possible Gains in NTR and Losses in Enrollment for AY25-26 (FY26)

Proposal	Residency	Admitted	Enrolled	Tuition	Aid	NTR	NTR per Student	Discount Rate
Option 1	Non-Resident	31,230	2957	\$119,818,231	\$23,172,500	\$96,645,731	\$32,684	19.34%
Option 1	Resident	12,872	4136	\$50,325,917	\$19,428,500	\$30,897,417	\$7,470	38.61%
Option 1	Total	44,102	7093	\$170,144,149	\$42,601,000	\$127,543,149	\$17,982	25.04%

*Arizona Online (350-400) and main campus International students (400-450) will also contribute to the total class enrollment and are not included above.

The class we might expect with proposed changes:

Residency	Term	4.00 GPA	3.99-3.90	3.75-3.899	3.50-3.749	3.25-3.499	3.00-3.249	2.75-2.99	2.74-2.500
Resident	Fall 2023 (actual)	712	532	801	883	662	564	385	309
Resident	Fall 2025 (projected)	447	314	606	766	624	574	402	403
Non-Resident	Fall 2023 (actual)	532	410	538	565	436	414	317	337
Non-Resident	Fall 2025 (projected)	154	150	305	509	496	510	390	443

Note: In Fall 2022, 784 4.00 Core GPA non-resident first-year students enrolled.



Option Two

New scholarship grid with changes from AY24-25:

CURRENT: Fall 2024 First-Year, Domestic, Undergraduate Merit Awards		
Core GPA Range	Resident Awards	Non-Resident Awards
4.00	\$12,500	\$32,000
3.90-3.999	\$10,000	\$30,000
3.75-3.899	\$8,000	\$20,000
3.50-3.749	\$5,000	\$12,500
3.25-3.499	\$3,000	\$7,500
3.00-3.249	\$2,000	\$2,500
2.75-2.999	\$750	\$1,000

OPTION 2: Fall 2025 First-Year, Domestic, Undergraduate Merit Awards		
Core GPA Range	Resident Awards	Non-Resident Awards
4.00	\$11,000	\$20,000
3.90-3.999	\$8,000	\$20,000
3.75-3.899	\$8,000	\$20,000
3.50-3.749	\$5,000	\$12,500
3.25-3.499	\$3,000	\$7,500
3.00-3.249	\$2,000	\$2,500

2.75 – 2.99
award removed.

Main Campus Enrollment and NTR Details*

AY23-24 (FY24) cohort actuals

Proposal	Residency	Admitted	Enrolled	Tuition	Aid	NTR	NTR per Student	Discount Rate
AY23-24	Non-Resident	29,458	3,549	\$139,617,660	\$51,967,250	\$87,650,410	\$24,697	37.22%
AY23-24	Resident	12,645	4,848	\$57,550,608	\$30,724,500	\$26,826,108	\$5,533	53.39%
AY23-24	Total	42,103	8,397	\$197,168,268	\$82,691,750	\$114,476,518	\$13,633	41.94%

Possible Gains in NTR and Losses in Enrollment for AY25-26 (FY26)

Proposal	Residency	Admitted	Enrolled	Tuition	Aid	NTR	NTR per Student	Discount Rate
Option 2	Non-Resident	31,230	3004	\$121,722,681	\$25,951,260	\$95,771,421	\$31,881	21.32%
Option 2	Resident	12,872	4108	\$49,985,220	\$19,127,000	\$30,858,220	\$7,512	38.27%
Option 2	Total	44,102	7112	\$171,707,901	\$45,078,260	\$126,629,641	\$17,805	26.25%

*Arizona Online (350-400) and main campus International students (400-450) will also contribute to the total class enrollment and are not included above.

The class we might expect with proposed changes:

Residency	Term	4.00 GPA	3.99-3.90	3.75-3.899	3.50-3.749	3.25-3.499	3.00-3.249	2.75-2.99	2.74-2.500
Resident	Fall 2023 (actual)	712	532	801	883	662	564	385	309
Resident	Fall 2025 (projected)	447	314	606	766	624	574	374	403
Non-Resident	Fall 2023 (actual)	532	410	538	565	436	414	317	337
Non-Resident	Fall 2025 (projected)	156	173	397	509	496	464	366	443

Note: In Fall 2022, 784 4.00 Core GPA non-resident first-year students enrolled.



Option Three

New scholarship grid with changes from AY24-25:

Includes option for awards with and without test scores. Higher awards for high test scores.

CURRENT: Fall 2024 First-Year, Domestic, Undergraduate Merit Awards		
Core GPA Range	Resident Awards	Non-Resident Awards
4.00	\$12,500	\$32,000
3.90-3.999	\$10,000	\$30,000
3.75-3.899	\$8,000	\$20,000
3.50-3.749	\$5,000	\$12,500
3.25-3.499	\$3,000	\$7,500
3.00-3.249	\$2,000	\$2,500
2.75-2.999	\$750	\$1,000

OPTION 3: Fall 2025 RESIDENT First-Year, Domestic, Undergraduate Merit Awards				
ACT	32-36	30-31	28-29	No Test Score
SAT	1420-1600	1360-1410	1300-1350	(or lower than 28/1300)
4.00 Core GPA	\$12,000	\$12,000	\$11,000	\$10,000
3.75-3.99	\$11,000	\$9,000	\$9,000	\$8,000
3.50-3.74	\$8,000	\$8,000	\$7,000	\$5,000
3.25-3.49	\$6,000	\$5,000	\$5,000	\$3,000
3.00-3.249	\$4,000	\$3,000	\$3,000	\$2,000
2.75-2.99	\$2,000	\$2,000	\$2,000	\$750

OPTION 3: Fall 2025 NON-RESIDENT First-Year, Domestic, Undergraduate Merit Awards				
ACT	32-36	30-31	28-29	No Test Score
SAT	1420-1600	1360-1410	1300-1350	(or lower than 28/1300)
4.00	\$30,000	\$25,000	\$20,000	\$18,000
3.75-3.99	\$28,000	\$23,000	\$18,000	\$16,000
3.50-3.74	\$20,000	\$18,000	\$16,000	\$12,500
3.25-3.49	\$15,000	\$13,000	\$10,000	\$7,500
3.00-3.249	\$10,000	\$8,000	\$6,000	\$2,500
2.75-2.99	\$6,000	\$4,000	\$2,000	\$1,000

Main Campus Enrollment and NTR Details*

AY23-24 (FY24) cohort actuals

Proposal	Residency	Admitted	Enrolled	Tuition	Aid	NTR	NTR per Student	Discount Rate
AY23-24	Non-Resident	29,458	3,549	\$139,617,660	\$51,967,250	\$87,650,410	\$24,697	37.22%
AY23-24	Resident	12,645	4,848	\$57,550,608	\$30,724,500	\$26,826,108	\$5,533	53.39%
AY23-24	Total	42,103	8,397	\$197,168,268	\$82,691,750	\$114,476,518	\$13,633	41.94%

Possible Gains in NTR and Losses in Enrollment for AY25-26 (FY26)

Proposal	Residency	Admitted	Enrolled	Tuition	Aid	NTR	NTR per Student	Discount Rate
Option 3	Non-Resident	31,230	3259	\$132,055,332	\$33,772,000	\$98,283,332	\$30,158	25.57%
Option 3	Resident	12,872	4020	\$48,914,456	\$18,716,000	\$30,198,456	\$7,512	38.26%
Option 3	Total	44,102	7279	\$180,969,787	\$52,488,000	\$128,481,787	\$17,651	29.00%

*Arizona Online (350-400) and main campus International students (400-450) will also contribute to the total class enrollment and are not included above.



The class we might expect with proposed changes:

Residency	Term	4.00 GPA	3.99-3.90	3.75-3.899	3.50-3.749	3.25-3.499	3.00-3.249	2.75-2.99	2.74-2.500
Resident	Fall 2023 (actual)	712	532	801	883	662	564	385	309
Resident	Fall 2025 (projected)	403	310	559	799	612	553	381	403
Non-Resident	Fall 2023 (actual)	532	410	538	565	436	414	317	337
Non-Resident	Fall 2025 (projected)	213	162	335	502	587	602	415	443

Note: In Fall 2022, 784 4.00 Core GPA non-resident first-year students enrolled.