



Uncle Sam Wants to Give YOU Money !!

NIH is Coming to Phoenix and Tucson to Show You How To Get It

Attend AZBio's NCI-SBIR Workshop on October 4 in Phoenix and October 5 in Tucson. This unique event will explore the secrets to obtaining SBIR grants directly from inside the National Institutes of Health by those who award them. If you have ever applied for an SBIR and were denied, or are simply considering a submission, this is an event you cannot afford to miss!

The morning is a general session on the ins and outs of the SBIR process. In the afternoon our NIH experts will conduct one-on-one sessions with past and prospective applicants designed to improve their applications. It's like having your own personal tutor who knows the answers to the test!

Space is limited so register today at www.azbio.org for the morning and afternoon one-on-one sessions.

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SUPPORTERS:



WHAT:

AZBio's NCI-SBIR Workshop

WHEN:

Monday, October 4, 2010,
8 AM

SkySong, Scottsdale
Global — Rm #201

Tuesday, October 5, 2010,
8 AM

University of Arizona, Tucson
BIO5
Keating Building — Rm #103

WHY:

So you can obtain
funding!

COST:

AZBio Members—\$10.00*
Non-members—\$25.00*
(*Price includes
morning snack
and lunch)

PRESENTED BY:



AGENDA

- 8 — 9 Registration
- 9 — 9:30 Introduction/Welcome
- 9:30 — 11 Overview of the NIH SBIR Program
- 11 — 11:45 Demystifying SBIR: Tips for applications and general Q&A
- 11:45 — 12:45 Break/Lunch
- 12:45 — 4 One-on-one sessions with past and potential applicants

NIH Participants

Natalia Kruchinin, Ph.D.

Dr. Kruchinin is a Program Director in the NCI's SBIR Development Center. She is an experienced biologist with an extensive background in molecular biology, genetics, and molecular diagnostic applications. She has worked in both commercial and academic environments and has built a successful career in research and development of molecular diagnostic products.

Dr. Kruchinin came to NCI from QIAGEN Inc, the leading provider of sample and assay technologies, where she was the Molecular Diagnostics Application Lab Manager. Prior to joining QIAGEN, she was a Senior Scientist at Life Sciences, Motorola and a Senior Research Associate at the Oak Ridge National Laboratory. Dr. Kruchinin received her Ph.D. from the St. Petersburg State University in Russia and performed her postdoctoral work at the University of Tennessee.

Todd Haim, Ph.D.

Dr. Haim is a Program Manager at the NCI's SBIR Development Center. He plays a key role in the planning, design, and launching of center initiatives, including the inaugural Investor Forum as well as evaluation efforts, targeted solicitations, and outreach activities. Prior to starting in the SBIR Development Center, he was a Research Associate and Christine Mirzayan Science and Technology Policy Fellow at the National Academy of Sciences.

Previously, he completed a postdoctoral fellowship at Pfizer in which he actively led Pfizer's research efforts in a collaboration with Washington University School of Medicine in St. Louis. Dr. Haim graduated from Albert Einstein College of Medicine in January 2007 with a Ph.D. in biomedical research. He has received several prestigious awards and honors including the NJ Governor's Award for Volunteerism in the Field of Health.